

Lenders By MarketShare

Credit Tier		Market Share	Average Term				
Prime Credit	Credit Union	37%	69				
	Huntington National Bank	14%	66				
	Capital One	11%	68				
	Wells Fargo Dealer Services	10%	66				
	Ally Financial	8%	70				
	PNC Bank	2%	68				
	Bank of America	2%	66				
	Keybank National Association	2%	67				
	TD Auto Finance	2%	69				
	JP Morgan Chase	2%	68				
	Fifth Third	2%	68				
	U.S. Bank	2%	69				
	GMF/Americredit	2%	65				
	M&T Bank	2%	74				
	Suntrust Bank	1%	69				
Near Prime							
621 - 680	Credit Union	25%	69				
	Capital One	25%	69				
	Ally Financial	19%	70				
	Wells Fargo Dealer Services	10%	67				
	Huntington National Bank	4%	68				
	GMF/Americredit	3%	69				
	Santander Auto Finance	2%	69				
	Credit Acceptance	2%	60				
	Chrysler Capital	2%	69				
	R&B Bank	2%	71				
	Gateway One	2%	66				
	JP Morgan Chase	1%	69				
	Regional Acceptance	1%	67				
	Keybank National Association	1%	71				
	CPS	1%	67				
Teir 1 576 - 620							
	Capital One	28%	69				
	Ally Financial	16%	70				
	Credit Union	14%	66				
	GMF/Americredit	7%	70				
	Credit Acceptance	6%	60				

Credit Tier		Market Share	Average Term				
	Santander Auto Finance	5%	69				
	Wells Fargo Dealer Services	5%	67				
	Regional Acceptance	4%	70				
	CPS	3%	67				
	Chrysler Capital	3%	69				
	Prestige Financial	2%	67				
	Gateway One	2%	64				
	Exeter Finance	1%	68				
	Flagship Credit Acceptance	1%	71				
	1st Investors	1%	71				
Tier 2 521 - 575							
	Capital One	22%	69				
	Credit Acceptance	15%	59				
	Ally Financial	11%	69				
	Regional Acceptance	7%	69				
	Credit Union	7%	62				
	CPS	6%	67				
	Santander Auto Finance	6%	70				
	GMF/Americredit	6%	69				
	Prestige Financial	5%	68				
	Chrysler Capital	3%	69				
	Exeter Finance	3%	68				
	Wells Fargo Dealer Services	2%	63				
	Flagship Credit Acceptance	2%	71				
	Coastal Credit	2%	66				
	GF Solutions	2%	65				
Tier 3 476 - 520							
	Credit Acceptance	28%	59				
	Capital One	17%	69				
	Regional Acceptance	8%	69				
	CPS	8%	69				
	Prestige Financial	7%	68				
	Credit Union	6%	61				
	GMF/Americredit	5%	65				
	Santander Auto Finance	5%	70				
	Ally Financial	5%	66				
	Exeter Finance	4%	67				

Credit Tier		Market Share	Average Term				
	1st Investors	3%	67				
	Gateway One	2%	60				
	TEBO Financial	2%	58				
	S.A.F.E.	1%	46				
	Global Lending Services	1%	62				
Tier 4 100 - 475							
	Credit Acceptance	33%	56				
	CPS	13%	69				
	Capital One	9%	69				
	GF Solutions	8%	71				
	Prestige Financial	7%	64				
	Regional Acceptance	7%	69				
	Santander Auto Finance	5%	65				
	Credit Union	2%	52				
	Ally Financial	2%	61				
	Coastal Credit	2%	68				
	GMF/Americredit	2%	72				
	Sierra Auto Finance	1%	66				
	GCB Acceptance	1%	70				
	Global Lending Services	1%	65				
	1st Investors	1%	54				
	Honor Finance	1%	45				
	S.A.F.E.	1%	42				
	Crescent Bank	1%	68				
	TEBO Financial	1%	59				
	Chrysler Capital	1%	72				
No Score							
	Credit Union	24.45%	62				
	Credit Acceptance	22.87%	59				
	Capital One	13.17%	68				
	Ally Financial	6%	68				
	Huntington National Bank	4%	67				
	CPS	4%	68				
	Regional Acceptance	4%	70				
	GMF/Americredit	4%	66				

Credit Tier		Market Share	Average Term				
	Santander Auto Finance	4%	67				
	Exeter Finance	3%	66				
	Prestige Financial	3%	62				
	Wells Fargo Dealer Services	2%	62				
	GF Solutions	2%	67				
	Crescent Bank	1%	65				
	Chrysler Capital	1%	66				